

President's Meeting – July 31, 2018

Foundation:

- 1) Lourdes Property
- 2) Jamie Hebert – Attend Executive & Full Board Meetings
(Academic Updates)
- 3) FNDN Board and Committee Meetings Schedule

Development:

- 1) Gifts & Pledges
 - \$941,768 pledge payment received from NRG/Louisiana Generating (\$250k cash and \$691k endowment) for the Engineering Solar Lab
 - CSI (via Wayne Domingue) gave \$10,000 to get their endowed scholarship in architecture to the \$60,000 minimum required for a BoRSF Superior Graduate Scholarship, which will yield a \$40k match from the state.
 - Public Policy Center Commitments:
 - Jerry Shea has verbally committed \$50,000 to the Public Policy Center
 - Entergy is verbally committing up to \$100,000 for the Public Policy Center (details being discussed)
 - Marilyn Crain - \$15,000
 - Picard Group - \$5,000
 - Leonard Klienpeter - \$5,000
 - Mary Patricia Wray - \$5,000
 - Steve Oats considering a \$5k-\$10k gift
 - Harry Lemmon Family - \$10,000
 - Mary Landrieu - \$25,000
- 2) Projects
 - Development is working with the Alumni Association board to raise the first \$50,000 endowment for the association to have a more sustainable source of funding. \$25k in private donations will be matched by the board through the Spring Gala proceeds. Development's goal is to continue to grow the endowment each year.
 - Seeking to restructure the ULLF Philanthropy Committee into the new "Fundraising & Campaign Committee" so that board members are more active in fundraising efforts.
 - Fall Phonathon begins on October 20th
- 3) FY18 Metrics
 - Finished the fiscal year with the following metrics:
 - 1040 face to face visits
 - 110 Major Gift Proposal Submitted (\$25,000+ in value)
 - 84 Annual Gift Proposals Submitted (\$1,000 - \$24,999 in value)
 - \$20,618,156 in Fundraising Production

Alumni:

- 1) Spring Gala Honorees
- 2) Homecoming Week Schedule

Projects:

- 1) DeWayne Bowie – What Foundation account should be used to reimburse the state credit card (LaCarte) for enrollment mgmt. events?
 - a. President’s account balances
- 2) DeWayne Bowie - \$1.6 million Dell Pledge – letter??
- 3) Annual Fund monies transferred to Career Services/Sustainability ???
- 4) Bret Becton – Gary Wagner (Acadiana Business Economist Endowed Chair)
- 5) Assessment on Communications & Marketing??

University Advancement Personnel :

- 1) Stefni Lotief – email received
- 2) Engagement

President's Meeting – June 19, 2018

Foundation:

- 1) Julie Falgout / Separation Agreement**
- 2) \$10,000 Deposit for property on College Avenue – appraisal ordered**

Donor/Prospect Meetings:

- 1) Stephen Rosenthal / Dell Update**
- 2) Glenn Armentor – Mentoring Program for scholarship recipients**

Gifts / Pledges:

- 1) \$100,000 pledge to establish the Robert "Bobby Charles" Guidry Endowed Faculty Fund in Music Business**
- 2) \$25,000 pledge to establish the Bernard Curet Endowed Scholarship in Journalism**
- 3) \$225,000 estimated gift from the estate of Ellen Coffin pending**
- 4) \$25,000 pledge from Florence Mauboules Charitable Trust (Kenneth Privat) to establish the Hilliard Art Museum Educational Program Endowment**
- 5) \$25,000 pledge from DSF Wealth Management for the Maraist Financial Services Lab**
- 6) \$25,000 from Bruce Bentley to establish the Edmond B. Bentley Endowed Faculty Development Fund in Business**
- 7) \$28,750 from the Groth's to establish a the first endowed scholarship for Criminal Justice - Hayden and Debra Groth Endowed Scholarship**

University Advancement Personnel :

- 1) Denise John**

Proposals / Projects:

- 1) Dr. Savoie's 10 Year Celebration Challenge
(Needs approval before June 28th launch)**

President's Meeting – March 13, 2018

Foundation:

- 1) Email from Steve Oats**
- 2) Budget Request – Ruffalo Noel Levitz – Enrollment Management**
- 3) Louisiana Legends Gala – Thursday, May 3**
Honoree – Thomas Chance
- 4) FNDN/RCAF Receipts**

Athletics:

- 1) Parking Policy Changes**

Prospects / Donors:

- 1) Bob Wright (\$50,000) & Jim Roy (\$50,000)**
\$25,000 each to Roy House
\$25,000 each to Blanco Policy Center
- 2) Cardiovascular Institute of the South Campus Visit Follow Up**
- 3) James Devin Moncus Health Sciences Campus renderings**
- 4) Follow up meetings are scheduled:**
 - a. Entergy Planning Meeting / Mosing (Wed., March 13 - 11:00 a.m.)**
(Dean Zappi, Rebecca Doucet, Lisa Capone, Marisa Collins, John Blohm)
 - b. Ernest Gaines (Wed, March 13 – 9:00 a.m.)**
(Dave Comeaux, Charles Triche & John Blohm)
- 5) Warren Perrin Visit scheduled to the Acadian Museum – Friday, March 23**
(Dr. Danahar & John Blohm)

Events & Happenings:

- 1) Alumni Bus Trip - UL/LSU Basketball Game (Head count - 30) / Police Escort**
(Bus seats 52)
- 2) Alumni Lunch & Learn – Wed., March 14 – Paul Hilliard Guest Speaker**
(Students from College of Engineering attending)
- 3) EAB Seminar – Thursday, March 15**

President's Meeting

March 28, 2017

1. Donors / Prospects

a. Mosing

Naming APC (Rendering)

Schedule Meeting – Wayne Elmore / President

FNDN Board member or designee?

Scholarships

b. LPB / Louisiana Legends (Ticket & Info)

c. Fundraising to Date & Gift Projection

Maraist – Ground Breaking - April 12

d. Jim Lanier

2. Athletics

a. Baseball Capital Campaign Update

b. Meet & Greet

Alejandro 'Al' Perkins

3. Alumni

a. Spring Gala

Guest Expectancy – 464 people not counting staff

130 individual tickets sold to date

312 tickets through sponsorships

22 guests of Rickey & Ed Domingues

Sponsorships - \$95,500

President's Meeting – November 6, 2018

Foundation:

- 1) Letter of Employment
- 2) Foundation Employee Salaries
- 3) CRM

Alumni:

- 1) Distinguished Donors Event – Nov. 15 – Student Union -6:00 p.m. – 30 donors honored
(Change of format – sit down dinner) – Scott Brazda MC
- 2) Bus Trip to UL Monroe – Nov. 24
- 3) Heritage Society Planned Giving Luncheon – Nov. 30 – 11:00 a.m. – Alumni Center

Fundraising:

1) Gifts or Pledges Received

\$69,505	Louisiana Educates Program Fund for NOLA Promise
\$10,000	PHI for Mechanical Engineering Formula SAE Car
\$133,000	Insurance Commissioner for Jeansonne Fund for Insurance & Risk Mgmt
\$25,000	Dolly Hawthorne Scholarship in Performing Arts
\$81,000	Mosing Family Scholarship Fund
\$25,000	Kim Bainbridge General Studies Endowed Scholarship Planned Gift

2) Outstanding Asks – Aim to Close in Next 90 Days

\$1,000,000	Homebank for Endowed Chair in Business
\$500,000	James Bonnet Planned Gift for Scholarship in Business & Education
\$1M - \$2M	Lemoine Company – Planned Gift
\$150,000	Chevron - Petroleum Engineering lab
\$78,000	Coypu Foundation – Paul Leberg Coastal Restoration Project in Sciences
\$220,000	Better Options Initiative (Jim Chance) –Speaker Series in Counseling Educ
\$125,000	David Huval Jr. - Materials Testing Laboratory
\$200,000	Greg Guidry – Mechanical Engineering

3) Annual Fund

- a. Call Center – Agnes Edwards / Athletic Academic Center
- b. Performance Snapshot

4) Rick Farmer – Petroleum Engineering Advisory Board

5) Jesse Odom - \$100,000 from IRA

6) Washington DC Update

7) New Orleans –

- a. Guest of Paul Hilliard at World War II Museum Victory Ball
- b. Meeting with architects for University Art Museum

Marketing & Communications:

- 1) NAPA – Janis Johnson to meet with President on Nov. 14 after the Foundation Board of Trustees Meeting (John's Office)

Personnel

- 1) Elizabeth Rose-Arcuri